

# JOHN KEAL MUSIC

OVER **90** YEARS OF EXPERIENCE

100% of rental payments apply toward purchase

Large selection of instruments for purchase

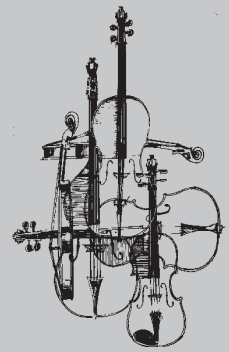
Affordable trial rates

Free school delivery & weekly service calls

*John Keal has been partnering with  
Queensbury teachers, parents, & students  
for more than 50 years*



Queensbury UFSD



Your string instrument specialists.

Parkwood Plaza, Rte 9  
Clifton Pk, NY 12065  
(518) 371-4455

819 Livingston Ave.  
Albany, NY 12206  
(518) 482-0344

## STEP 1 CHOOSE YOUR INSTRUMENT

String instruments are sized to fit your child. A correctly sized instrument will allow a student to play in comfort and avoid developing bad habits. As your child grows our educational representative will bring larger instruments directly to school on one of his weekly visits. *John Keal Music never charges for exchanges, returns, or service calls.*

Easy 4-step form!  
or Rent Online  
[johnkealmusic.com](http://johnkealmusic.com)

<p><b>Violin</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> ¼ Violin</li> <li><input type="checkbox"/> ½ Violin</li> <li><input type="checkbox"/> ¾ Violin</li> <li><input type="checkbox"/> Full Violin</li> </ul> <p>Your violin rental will include a hand-selected instrument that has been set up to teacher-approved standards, a horsehair bow, sponge shoulder pad, rosin and a case.</p> <p><b>\$15.00</b> 4-MONTH TRIAL RENTAL less than \$4. per month !!</p> <p>Renewal and regular monthly rate is \$32.00, plus \$5.00 repair protection fee, plus tax.</p>	<p><b>Viola</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> 11" Viola</li> <li><input type="checkbox"/> 12" Viola</li> <li><input type="checkbox"/> 13" Viola</li> <li><input type="checkbox"/> 14" Viola</li> <li><input type="checkbox"/> 15" Viola</li> </ul> <p>Your viola rental will include a hand-selected instrument that has been set up to teacher-approved standards, a horsehair bow, sponge shoulder pad, rosin and a case.</p> <p><b>\$15.00</b> 4-MONTH TRIAL RENTAL less than \$4. per month !!</p> <p>Renewal and regular monthly rate is \$32.00, plus \$5.00 repair protection fee, plus tax.</p>
<p><b>Cello</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> ¼ Cello</li> <li><input type="checkbox"/> ½ Cello</li> <li><input type="checkbox"/> ¾ Cello</li> <li><input type="checkbox"/> Full Cello</li> </ul> <p>Your cello rental will include a hand-selected instrument that has been set up to teacher-approved standards, a horsehair bow, rosin, and a cushioned soft case with backpack straps.</p> <p><b>\$45.00</b> 4-MONTH TRIAL RENTAL less than \$12. per month !!</p> <p>Renewal and regular monthly rate is \$48.00, plus \$6.00 repair protection fee, plus tax.</p>	<p><b>Bass</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> ¼ Bass</li> <li><input type="checkbox"/> ½ Bass</li> </ul> <p>Your bass rental will include a hand-selected instrument that has been set up to teacher-approved standards, a horsehair bow, rosin and a cushioned soft case with backpack straps.</p> <p><b>\$75.00</b> 4-MONTH TRIAL RENTAL less than \$19. per month !!</p> <p>Renewal and regular monthly rate is \$50.00, plus \$7.00 repair protection fee, plus tax.</p>

## STEP 2 FILL IN COMPLETELY (Please Print)

Father/ Guardian \_\_\_\_\_ Date of Birth \_\_\_\_\_  
 Mother/ Guardian \_\_\_\_\_ Date of Birth \_\_\_\_\_  
 Mailing Address \_\_\_\_\_ Home Phone # (\_\_\_\_) \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Other Phone # \_\_\_\_\_  
 e-mail address: \_\_\_\_\_  Cell  Work (\_\_\_\_) \_\_\_\_\_  
 Have you rented from us before?  YES  NO  
 CHILD'S NAME (First & Last) \_\_\_\_\_ SCHOOL \_\_\_\_\_  
 EMPLOYER  
 Father/ Guardian \_\_\_\_\_ Mother/ Guardian \_\_\_\_\_  
 CREDIT CARD INFORMATION:  Visa  Master Card  American Express  Discover  
 Name on card \_\_\_\_\_ Card # \_\_\_\_\_ Exp \_\_\_\_\_  
 Use My Card for the Total Initial Payment  Use My Card for the Monthly Rental

## STEP 3 YOUR PAYMENT

TRIAL FEE - - > \$ \_\_\_\_\_

ITEMS FOR PURCHASE:

Lesson Book \$ 11.00  
Essential Elements level 1

Kun Shoulder Rest \$ 29.00  
½ or ¾ violin

12" or 13" viola \$ 29.00

full violin or 14" viola \$ 31.00

Folding Music Stand \$ 12.00

**Total Payment: \$** \_\_\_\_\_  
trial fee plus items for purchase (all prices include tax)

## STEP 4 SIGN OUR AGREEMENT

I have read all of the conditions on the front and back of this agreement and agree to all terms and conditions.  
I hereby authorize John Keal Music to investigate my credit standing.

Mother/ Guardian \_\_\_\_\_ Father/Guardian \_\_\_\_\_

## RENTAL TERMS

1. The instrument you are renting is the sole property of John Keal Music Company. You may not sell it or move it to another state. You must notify the company of any change of address or phone number. An instrument is issued for an initial trial period. This trial rental fee is nonrefundable and cannot be applied toward any purchases. At the end of this period the customer may elect to rent on a monthly basis at the rates indicated on the front of this agreement.
2. You will receive a coupon booklet with the monthly payment and due date listed on each coupon or a letter notifying you of the beginning of monthly credit card charges, if you selected that option. All rental payments are due in advance. There are no refunds on rental monies paid. A payment is considered late if not received within 10 days of the due date. A \$5.00 late fee notification charge will be assessed on each late notice mailed. This agreement may be terminated if payments are more than 60 days overdue, at which point the instrument must be returned immediately. If an account is turned over to a collection agency you will be responsible for collection fees for up to 30% of your balance due.
3. In the event that the rental payments fall 30 days behind, we reserve the right to charge overdue payments (including late fees) to your credit card using information provided in this agreement or given to us over the phone at any time during your rental.
4. The instrument you are renting is not for sale, however all of your rental payments may be applied toward the purchase of a new instrument of the same type. Title and Right of Possession of the rented instrument shall always remain with the John Keal Music Co., Inc. You may exchange it for another instrument, subject to availability, at any time, as long as your rental payments are current. If you file for bankruptcy, the instrument must be returned or your rental obligation satisfied, as the instrument is the property of John Keal Music Co. Inc.
5. When your child is ready for a full size instrument, all of your rental payments may be applied toward the purchase of a new instrument or you may continue renting a used full sized instrument. (We do not sell used instruments or fractional size instruments.) Payment of the balance may be made in twelve monthly installments. If the balance is less than \$ 350.00, it will be paid in monthly installments of \$ 30.00 plus tax and optional repair protection. The actual price of new full sized instruments cannot be anticipated, but current examples of prices are (for student models with natural hair bows): Violin - \$ 895.00 & up, Viola - \$ 1,095.00 & up, Student Cello \$ 1,295.00, Intermediate Cello \$ 1,995.00 & up, Student String Bass \$ 2,175.00 & up.
6. The company may repossess an instrument if there is any charge that is 60 days in arrears. Repossession terminates this agreement but does not relieve you of charges incurred before or after repossession (including legal fees).
7. The renter retains the right to terminate this agreement at any time by returning the instrument to the company. If returned, all payments made shall be considered rental. You are responsible for an instrument until it is returned to our place of business. Phone John Keal Music Co. to return the instrument.
8. The company reserves the right to refuse to rent an instrument based on the results of a credit investigation or a previous rental.
9. All repairs must be made by John Keal Music Co. or one of its affiliates. The company does not provide replacement strings, rosin, or other expendables. Nor does the company restore appearance or refinish scratches that do not affect the performance of an instrument. The company will pay for all repairs as long as your monthly rental and optional repair/maintenance payments are up to date. If the account falls behind, you will be responsible for the overdue payments and the cost of the repairs. If you opt not to have repair/maintenance protection, you must check the following box and place your initials in the space provided.  I do not want to have repair/maintenance protection and understand that I will assume full responsibility for any repairs the instrument may need or the complete replacement cost of the instrument should it be damaged beyond repair. \_\_\_\_\_ (initials) The company will not cover repairs due to malicious damage.
10. The company has the right to pick up the instrument at school at six month intervals to provide adjustments. Permission of the renter is not required for this service.

### Hand-selected instruments

Our rental violins and violas are high-quality, European-made instruments that have been set up to exacting standards. Our celli and string basses come from a number of well-respected makers and have been set up to the same standards as all of our rentals. Your child's instrument will be hand selected by one of our education specialists.

### 100% of rental payments apply toward purchase

All of the rental portion of your monthly payment may be applied to purchase of a new instrument. Rental equity accrues at 100% as long as you rent.

### No return or exchange fees

We come to your child's school every week while school is in session to take care of any of your needs while you are renting from us. There is no fee to change instrument sizes or type of instrument. We do not charge you to return your instrument.

### Simple one-page rental form

We have developed our rental plan over the past fifty years with input from parents and teachers. Our simple, one page form allows parents to quickly secure an instrument for their child. You can also rent online at [johnkealmusic.com](http://johnkealmusic.com)

### Affordable trial rates

Our low introductory offer allows the maximum amount of time using an instrument with the least expense. You are not tied in to a lengthy ten or twelve month contract.

### Large selection of instruments for purchase

When it is time to move to your final instrument, we offer instruments from many different makers and countries. We have more than 20 different violin and viola options as well as more than a dozen options for celli. There is something to fit every budget and taste.

## CUSTOMER OPTIONS

1. A customer may return an instrument and terminate this agreement at any time.
2. A customer may rent on a month-to-month basis. All of these rental payments may be applied toward the purchase of a new full sized instrument.
3. When your child is ready for a full sized instrument, you may use your rental equity to a purchase a new instrument.

DEL. DATE \_\_\_\_\_  
CONT. DATE \_\_\_\_\_  
VALUE \_\_\_\_\_ (+ tax)

FOR OFFICE USE ONLY

This rental offer is valid only thru 10/31/21